Sales Manager, Marketing Director

Main tasks:
- Developing and implementing sales and marketing strategies
- Active search for foreign distribution channels, keeping contact with distributors
- Evaluating and contacting customers, customer development (foreign and domestic)
- Continuous and active market monitoring related to SANXO-Scope HD, finding new customers
- Conducting price negotiations, preparing contracts
- Preparing marketing materials

Other tasks:
- Managing, optimising sales processes
- Organising and managing product demos
- Handling/controlling orders and procurements
- Sales group development synchronising sales strategy with the distributors
- Participating in international and national exhibition

Requirements for the position:
- Fluent English, good communication ability
- B type driving licence
- Good IT knowledge (Excel, Word, Powerpoint)
- Photoshop or other graphic software knowledge is an advantage
- Good interpersonal and communication skills
- Result-oriented work
- Openness to learn new skills

What we offer:
- Above average, performance-related payment
- International relations
- Managerial, professional and communication training
- Possibility to progress together with our company
- Possibility to structure and manage the sales team
- Youthful atmosphere

Place of work:
- Budapest (South-Buda), Hungary, quiet and peaceful environment

How to apply:
- Send your Hungarian and English application to the following e-mail address: sandor.toth@sanxo.eu